

BSMART Internet of Thing Solutions (b'ITS), designed on a high performance and versatile proprietary BSMART Access Terminal (b'AT) architecture and BSMART Management Console (b'MC) software platform, provides a wireless communications and positioning system designed for the collection and dissemination of data, with feasible applications including:

- Commercial vehicles for in-transit visibility, routine automation, fraud prevention as well as goods and vehicle safety
- Private vehicles for in-vehicle information services, emergency assistance, security and safety, navigation and entertainment needs.
- Public vehicles Telematics for driver behavior monitoring as well as maintenance cost control
- Institutional vehicles Telematics for fleet maintenance reminder and validation as well as driver behavior monitoring.

#### **BSMART Service Delivery Offering**

#### Research & Consultancy



**BSMART** is a leading independent provider of market research and consultancy in the Global Telematics Services Industry.

#### Design & **Development**



**BSMART** focused on technology and development for more than 20 years on our core strengths in our business.

#### **Implementation** & Training



With over 100 Developers to provide the best project designs, the resources and the expertise to make your Telematics Services business

a success.

#### **Operation & Optimization**



Project Management Plan (PMP). Business Operations Management Methodology. Strategic Business Planning Methodology. **Business Process** Design Methodology.

#### Support & **Maintenance**



A complete outsourcing model bundled with all Hardware and Software Infrastructures, Support, Maintenance & Upgrade Provision.

### Awards, Recognitions, Rewards, Quality Assurance & Certification

#### **Awards**

- 2020 URA RECTS contract extension
- 2020 launch of RECDTS Phase 1 • 2020 Winner of LATRA VTS maintenance
- 2020 Winner of APAD PMHS maintenance
- 2019 Awarded Frost & Sullivan Best Practice Cargo Tracking
- 2019 Winner of KRA RECTS Phase 2 • 2019 Implementation of iCTS Phase 3
- 2019 Implementation of RECTS
- Extension DRC • 2019 Frost and Sullivan Best Practices
- Award Malaysia Cargo Tracking System Provider of the Year
- 2018 Implementation of iCTS Phase 2
- 2017 Implementation of iCTS Pilot
- 2017 SUMATRA VTS device • 2016 Winner of URA RECTS
- 2016 Winner of SUMATRA VTS
- 2013 Winner of URA ECTS
- 2013 Winner of SPAD PMHS
- 2010 MSC Malaysia APICTA - Best e-Logistics Award
- 2010 APICTA
- Best e-Logistics Merit Award

- Member of ARTIFICIAL INTELLIGENCE FOR SMEs (AI4S)
- · 2009 Winner of Deloitte Technology Fast 500 Asia Pacific Program
- 2009 Top 2 Nominees of Ernst & Young Technology Entrepreneur
- 2008 Winner of Deloitte Technology Fast 500 Asia Pacific Program
- 2008 MSC Malaysia APICTA - Best e-Logistics Award
- 2007 Business of The Year Award - Emerging Company • 2006 Winner of Malaysia Good Design
- Mark Award • 2005 Winner of Merit Award for Best
- Young Asian Supply Chain Solution Provider Award for SCM Logistics **Excellence Awards**
- 2005 MSC Malaysia APICTA - Best Communication Application
- 2005 IPTA R&D expo competition Gold Medal Award
- 2005 Gold Medal for British Invention of International Award

# **b**'smart

- iButton Authorized Solutions Developer
- International Product Certifications: Malaysia, South Africa, Indonesia, Oman, Abu Dhabi & etc
- ACE Assurance Global Product Liability Coverage up to RM1,000,000.00
- R&D initially is funded by MOSTI (Ministry of Science, Technology & Innovation) under Industrial Grant Scheme (IGS)
- Commercialization is subsequently funded by MTDC (Malaysian Technology Development Corporation) under CRDF
- 2nd generation development is funded by MDC (MSC Development Corporation) under MGS Fund
- 13 Patents Filed
- 5 Local and International Certification Awarded
- Operate 10 Monitoring Centres

Distributor



### **BSMART SYSTEM SOLUTIONS (1062538-P)**

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b'PMS strategy is to deliver optimized of assets utilization made through efficient deployment and improve schedule adherence via BSMART Performance Monitoring System (b'PMS). b'PMS enable real-time assets visibility, improve Intermodal Logistics Performance Monitoring by provides comprehensive event collection and tracking of process flow of Shipping Line, Port Authority, Logistic Provider, Customs during intermodal freight transportation.

#### **Key Features**

- Integrated Performance Monitoring: Equipment fuel usage and utilization, containers & motor vehicle units turn around, truck turnaround.
- Real Time Container Tracking: Realtime monitoring of containerized Cargo, Motor Vehicle units and equipment in the port from offloading from the vessel, placement in the yard, movement to the importer's premises to when a container is delivered to the empty container depot.
- Cashless Container Guarantee to the shipping line to eliminate the high container deposit with a view of reducing costs of doing business thereby rendering port authority as a port of choice.
- Competitive Truck Booking that allows a cargo owner to request for a truck (registered by Port Authority), book to pick a container from the port, delivery to the cargo owner and return of empty containers at defined last mile tariffs.
- Seamless Smart Controls:
- a) Automatic Number Plate Recognition and Container Number Recognition to allow secure trucks, containers and units movements at the gates; as well as driver and port users recognition
- b) Live Video Surveillance that provides live bird eye view on movement of vessels and view of trucks waiting to access the port to better managed port congestion

**b'PMS** improves customer service and satisfaction by enhancing and complementing operational processes, which provide crucial support for informed decisions and consistent management.

#### **BSMART Managed** b'PMS Strategy



**Integrate** Various sub-systems to reduce error & delay



Automate Complex operations through computerization



Mobilize Information technology for seamless accessibility anytime, anywhere

### **BSMART b'PMS Continuous Improvement Strategy**

### **The Practical Approach**

#### Input

- CCTV

- Email + Internet
- Traffic Sensors
- Weather Sensors • Telephone + SMS
- Radio Comms
- Radio Stations
  - EVI (ANPR + RFID)
  - Traffic Control Systems
  - Vehicle Location (GPS)

#### b'PMS

#### Information Processing

- Capture Validate
- Enrich Store

**Action** 

• Incident Prevention

- Report

Mine

- & Response
- Traffic Law Enforcement • Disaster Management
- Support
- Active Traffic Management
- Active BRT
- Management
- Event Management

# Output

 Organise Calculate

Disseminate

- VMS
- SMS + MMS
- Radio & TV Stations
- Website
- Telephone

### **BSMART b'PMS Offering**

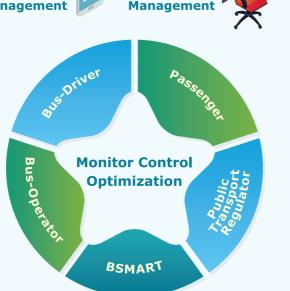




**Public Services** Vehicle (PSV)







## **iPMS**

#### MIS

Wagon No., Container ID, Tracer ID, Manifest, Crane ID, Operation Zone ID, Rail Route

#### **Operation Incident Management**

Alert, Action, Analysis Reports

Corrective, Preventive Action

#### **Operation Efficiency**

Process Automation, Security, Services Punctuality, Accountability

Container Verification, Services Punctuality, Zero missing container

#### **Operation Visibility**

Real Time Shipment, Container & Assets visibility over single Platform, Visual Monitoring, SMS & email Notification

#### **Operation Performance**

Improve Service Level, Increase Revenue, Shorten Timely Delivery, Improve Customer Satisfaction, Eliminate Containers Misplacement

#### **Integrated Performance Monitoring**

